

## Public Records Request #6565

The following materials have been gathered in response to public records request #6565. These materials include:

- RFP #269-2017-001: Insurance Broker Services Solicitation – Final Award Decision

This information was provided as a response to a public records request on 11/22/21 and is current to that date. There is a possibility of more current information and/or documents related to the stated subject matter.

### Further Information

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For further information about this request or the Citywide Records Program, please contact:

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| Vendor                                | Year 1    | Year 2    | Year 3    | Opt. Year 4 | Opt. Year 5 | Total       | Additional Pricing Notes   | Initial Decision | Final Decision   |
|---------------------------------------|-----------|-----------|-----------|-------------|-------------|-------------|--|------------------|------------------|
| Aon Risk Services                     | \$250,000 | \$250,000 | \$250,000 | \$250,000   | \$250,000   | \$1,250,000 | >London/Bermuda - Commission<br>>myCOI \$9,700   | Shortlist        | Not awarded      |
| Arthur J Gallagher                    | \$287,000 | \$287,000 | \$287,000 | \$287,000   | \$287,000   | \$1,435,000 | None   | Do not shortlist |                  |
| BB&T / McGriff,<br>Seibels & Williams | \$247,700 | \$247,700 | \$247,700 | \$247,700   | \$247,700   | \$1,238,500 | >NFIP Flood Placement - Standard carrier commission  | Do not shortlist |                  |
| Lockton Companies<br>LLC              | \$275,000 | \$275,000 | \$285,000 | \$295,000   | \$295,000   | \$1,425,000 | >Additional Coverage Added - 10% market rate commission<br>>Wholesale brokerage (if required, either external or internal) - Market Rate Commission<br>>Certificate Tracking System - Included in base price   | Shortlist        | Not awarded      |
| Wells Fargo<br>Insurance Services     | \$300,000 | \$300,000 | \$300,000 | \$300,000   | \$300,000   | \$1,500,000 | >Additional Coverage Added - 5-15% market rate commission<br>>additional coverages will be mutually negotiated   | Shortlist        | Contract Awarded |
| Willis of North<br>Carolina           | \$300,000 | \$300,000 | \$300,000 | \$300,000   | \$300,000   | \$1,500,000 | >Additional Coverage Added - 10% market rate commission or negotiate separately<br>>COI is built in but a \$14,000 discount will be applied if we don't use their system<br>>Ergonomics Consulting included and additional services provided at \$200/hour | Shortlist        | Not awarded      |